



## INNOVATIVE AG SERVICES

1201 Delta View Road, Suite 5, Hanford, CA 93230

P (559) 587-2800 | F (559) 587-2801 | [www.innovativeag.net](http://www.innovativeag.net)

<b>Job Title:</b>	Agricultural Conservationist	<b>Job Category:</b>	Technical/Field
<b>Department:</b>	All	<b>Travel Required:</b>	Yes
<b>Location:</b>	Hanford, CA	<b>Position Type:</b>	Full time
<b>Level/Salary Range:</b>	Dependent upon qualifications	<b>Date posted:</b>	
<b>Applications Accepted By:</b>			
<b>Email:</b> <a href="mailto:jparreira@innovativeag.net">jparreira@innovativeag.net</a>			
<b>Mail:</b> Innovative Ag Services, Attn: Jennifer Parreira, 1201 Delta View Road, Suite 5, Hanford, CA 93230			
<b>Subject Line:</b> Agricultural Conservationist			

### Background on Innovative Ag Services, LLC and Government Funding Division:

Innovative Ag Services, LLC (IAS) is an agricultural consulting company that offers a wide range of professional services to an industry that is becoming increasingly regulated and complex. At the heart of this business are qualified professionals who are experienced, educated, and accredited in their fields, collaborating with agricultural producers to enhance their profitability. Each professional at Innovative Ag Services, LLC, brings specific talents and skills that address the diverse needs of the industry. There is clearly strength in numbers, and every professional at Innovative Ag Services, LLC, works collectively to meet the varied demands of the industry.

Our Government Funding Services originated from requests by clients in the Agronomic and Environmental Services sectors for support in accessing government funding opportunities. Over time, IAS has recruited and trained professional staff members specializing in specific areas of expertise and skill sets necessary to deliver top-notch services to our clients, thereby establishing ourselves as a trusted leader in the industry.

### Summary of Agricultural Conservationist Position:

The Conservationist will provide a range of professional conservation services directly to agricultural producers in the San Joaquin Valley as they take steps to enhance their sustainability and meet regenerative goals and mandates. As such, the Conservationist will need to be well-versed in sustainable and regenerative practices and be familiar with the cropping production systems of the San Joaquin Valley.

This individual must be well-versed in the USDA-NRCS conservation practices applicable to the San Joaquin Valley, and they should have a current NRCS Technical Service Provider (TSP) accreditation or be able to secure one quickly. Many of these practices include cover crops, reduced tillage, no-till farming, compost use, nutrient management, precision agriculture, pollinator habitat creation, integrated pest management, and irrigation management.

Many of our conservation services are provided in conjunction with regulatory compliance services associated with the Regional Water Quality Control Board's (RWQCB) Waste Discharge requirements. The Conservationist must demonstrate a thorough understanding and ability to guide clients through the various aspects of these regulations, including the Monitoring and Reporting Program, Prohibitions, Schedule of Tasks, Land Application Specifications, and a general understanding of the authority the RWQCB has over the industry and our clients. Many of our growers' conservation efforts are monetized through soil carbon credits, and therefore, this individual should have a broad understanding of the developing and exciting new



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field that will have lasting impacts.

The Agricultural Conservationist will be entrusted with significant responsibilities, as our clients require professional representation and consultation on the agronomic and environmental issues affecting their agricultural operations. The effectiveness and success of this position will be critical to the success of Innovative Ag Services, LLC. The compensation package for this demanding role will reflect this.

### **Job Responsibilities:**

- Complete various conservation plans by USDA-NRCS and CDFA requirements, including but not limited to, Nutrient Management Plans, Comprehensive Nutrient Management Plans, Carbon Farm Plans, Irrigation Design and Management Plans,
- Conservation planning for agricultural producers
- General agronomy and farm management consultation projects
- Team support in providing government funding services to producers

### **Employment Requirements:**

#### **Minimum requirements**

- A Bachelor of Science in a related field
- 2 years of Experience
- Technical Service Provider (TSP) accreditation with the NRCS, or eligibility to acquire accreditation
- Certified Crop Advisor certification or ability to acquire accreditation
- Proven and uncompromising integrity
- Goodwill to agricultural producers
- Attentive to details
- Accountability and results-focused
- Effective public and personal communicator

#### **The following qualities will be highly valued in a Technical Agronomist/Project Manager**

- Leadership skills and experience
- 5+ years of experience in the agriculture or environmental field
- A master's degree in the agricultural or Environmental Field
- Certified Professional Agronomist or Certified Soil Scientist
- A desire and ability to develop additional professional services at Innovative Ag Services, LLC