



Innovative Ag Services, LLC

Job Title:	Government Funding Specialist	Job Category:	Administrative
Department/Group:	Government Funding	Job Code/ Req#:	
Location:	Hanford, CA	Travel Required:	Limited
Level/Salary Range:	Dependent on qualifications	Position Type:	Full time
HR Contact:	Kelly Verdegaal	Date posted:	03/2023
Will Train Applicant(s):	Yes	Posting Expires:	

Applications Accepted By:

Fax or E-mail: (559)587-2801 or kverdegaal@innovativeag.net Subject Line: Government Funding Specialist Attention: Recruiting or HR Department	Mail: Kelly Verdegaal Innovative Ag Services, LLC 1201 Delta View Rd., Suite 5 Hanford, CA 93230
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Job Description

Background on Innovative Ag Services, LLC and Government Funding Division:

Innovative Ag Services, LLC is an agriculture consulting company that provides a wide array of professional services to an industry that is becoming increasingly regulated and complex. At the core of this business are qualified professionals that are experienced, educated, and accredited within their expertise who work with agricultural producers to improve their bottom line. Each professional at Innovative Ag Services, LLC provides specific talents and skills that assist the variety of needs in the industry. There is clearly strength in numbers and each professional at Innovative Ag Services, LLC works together to meet the diverse demands of the industry.

Our government funding services started with requests from agronomy and environmental services clients to assist with various government funding opportunities. Over time, Innovative Ag hired and developed professional staff to focus on specific areas of interest and skill sets needed to ensure the highest quality services to our clients and a proven leader in the industry.

Summary of Government Funding Specialist Position:

The Government Funding Specialist will work with a team of expertise at Innovative Ag Services to assist producers to maximize the various government funding opportunities in the agriculture industry. The Government Funding Specialist will have or will develop a commanding knowledge and expertise in the various funding opportunities, that include funding opportunities from:

- USDA – Farm Services Agency
- USDA – Natural Resources Conservation Services
- California Department of Food and Agriculture
- San Joaquin Valley Air Pollutions Control District
- Specialty and miscellaneous Grants

While individual expertise in these fields will be needed, a general knowledge and ability to work in all funding opportunities is also needed to capitalize on the teamwork and synergy the various services provide.

Job Responsibilities:

- Be knowledgeable of all government funding programs available to agriculture producers in Central California
- Develop programs, policies, procedures and monitoring systems to ensure that all IAS clients know about funding programs
- Regularly meeting with Government funding agencies and develop relationships and knowledge to maximize our value to clients



Innovative Ag Services, LLC

- Actively seek out, research, and prepare for new funding programs
- Participates in management meetings
- Data management oversight, including the retention, protection, retrieval, transfer and disposal of information related to clients and programs.
- Ensure compliance with all agencies and regulatory organizations while networking and building relationships
- Provide clients assistance with various local, county, regional, and state programs and grants.

Employment Requirements:

- Bachelor's Degree and Government Funding/Project experience
- Excellent Organizational and Time Management Skills
- Proficient in Microsoft Office Suite
- Strong Communication and Relationship Skills
- Self-Motivated and ability to operate independently
- Team player, who can help other succeed
- Uncompromising Integrity
- Accountability and results focused
- Effective public and personal communicator
- A desire and ability to develop additional professional services at Innovative Ag Services, LLC

Reviewed By:		Date:	
Approved By:		Date:	
Last Updated By:		Date/Time:	